## **Results from Manufacturing Business Conditions Survey**

## **All Manufacturers**

|  | Results for Businesses |             |             | Weighted by Employees at Site* |             |             |
|--|------------------------|-------------|-------------|--------------------------------|-------------|-------------|
| Compared to the year 2000, so far in 2001 your location's: | <u>Up</u>              | Same        | Down        | <u>Up</u>                      | Same        | Down        |
| Number of orders   | 24%                    | 20%         | 56%         | 26%                            | 17%         | 57%         |
| Product/service production level                           | 24%                    | 28%         | 48%         | 25%                            | 23%         | 52%         |
| Employment level   | 15%                    | 44%         | 41%         | 15%                            | 31%         | 54%         |
| Investment in plant/equipment                              | 23%                    | 34%         | 43%         | 23%                            | 31%         | 46%         |
| Prices   | 26%                    | 49%         | 25%         | 24%                            | 44%         | 31%         |
| Profits  | 17%                    | 20%         | 63%         | 21%                            | 16%         | 64%         |
| Compared to the first six months of 2001,                  |                        |             |             |                                |             |             |
| during the next six months you expect your location's:     | <u>Up</u>              | <u>Same</u> | <u>Down</u> | <u>Up</u>                      | <u>Same</u> | <u>Down</u> |
| Number of orders   | 32%                    | 41%         | 27%         | 39%                            | 38%         | 23%         |
| Product/service production level                           | 29%                    | 49%         | 22%         | 38%                            | 43%         | 19%         |
| Employment level   | 16%                    | 64%         | 20%         | 18%                            | 59%         | 23%         |
| Investment in plant/equipment                              | 15%                    | 49%         | 35%         | 18%                            | 51%         | 31%         |
| Prices   | 17%                    | 67%         | 17%         | 10%                            | 71%         | 19%         |
| Profits  | 23%                    | 40%         | 38%         | 29%                            | 40%         | 31%         |
| What is your outlook on the following state economic       | I I I                  | Come        | Davis       | II.                            | S           | Davis       |
| indicators during the next six months:                     | <u>Up</u>              | Same        | <u>Down</u> | <u>Up</u>                      | <u>Same</u> | <u>Down</u> |
| Business investment  | 9%                     | 43%         | 48%         | 10%                            | 41%         | 49%         |
| Employment   | 9%                     | 43%         | 48%         | 5%                             | 44%         | 51%         |
| Consumer spending  | 11%                    | 43%         | 45%         | 9%                             | 48%         | 42%         |
| Inflation  | 30%                    | 62%         | 8%          | 21%                            | 69%         | 9%          |
| Economic growth  | 12%                    | 40%         | 48%         | 14%                            | 36%         | 51%         |
| Corporate profits  | 10%                    | 30%         | 60%         | 11%                            | 27%         | 62%         |

Notes: Based on responses from 899 Minnesota businesses with manufacturing on site.

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A sample of that size has a sampling error of plus or minus 3 percentage points.

<sup>\*</sup> Responses were weighted to reflect the number of employees at the respondent's site.